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profitmaster

Dashboards:

view the data you need
within a few clicks

Access to your sales and Inventory data to make informed decisions

Track your KPIs and objectives to enable quick action

Get synthesized views combining multiple and detailed reports

Analyze trends to assist with strategic planning

Mobile version for tablets and smartphones

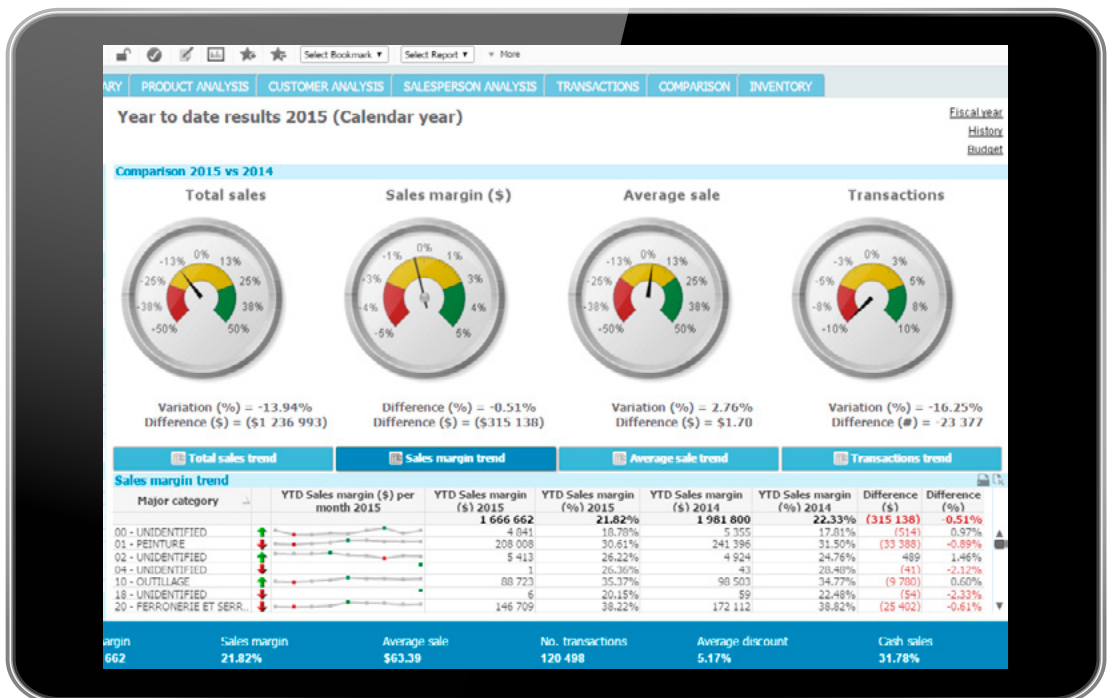


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The ACCEO Profitmaster Dashboards

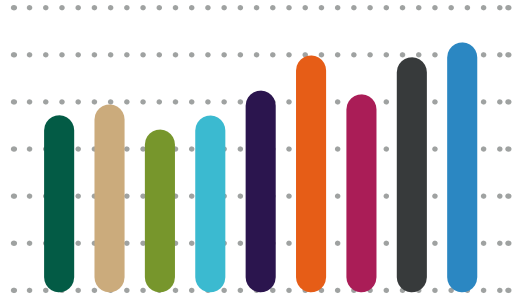
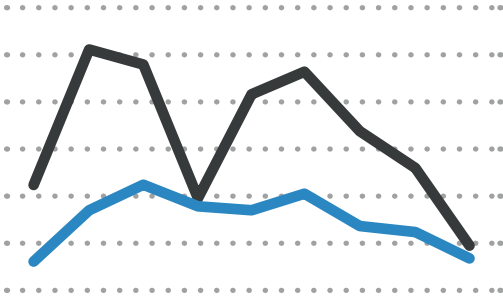
Multiple views, so many possibilities!

- Target your objectives and monitor your KPIs easily
- Visualize an overview of your operations and compare your data with information for the same period the previous year or against a budget
- Spot trends in your business easily
- Choose any store, category, or client group and mine your data in detail to analyze specific situations
- Export data to Excel or other tools for additional analysis in a single click
- Create bookmarks to save your favourite views
- Exclude certain data as necessary



Requirements: ACCEO Profitmaster 400v6p9. Installation on high-performance Windows workstations
 Scheduling of data extraction from your ACCEO Profitmaster Canada management solution

Your sales and inventory at a glance



Analyze your sales data

- Track the progress of your sales team (clerks and salespersons) on total sales, percentage relative to the overall team, and margin dollars based on yearly, quarterly, monthly, weekly or daily numbers
- Compare a specific day of the week with previous years - allowing for promotional planning and staff scheduling - among others
- Get a quick year-over-year comparison on sales volumes, dollars and margins with the dashboard module
- Identify and rank customers according to sales volume and margins - based on historical and YTD numbers
- View the margin amount or percentage, the number of transactions, and average or total sales, and see how they compare with other periods
- Report on sales by division, department, and class, and see a year-over-year comparison quickly or compare it against a budget

Optimize your inventory management

- View stock evaluation, cost, margins, and quantities for each product instantly
- Obtain a quick overview of inventory turnover ratio and gross profit ratio
- Do away with inventory shortages and overages with detailed information provided by the dashboard module
- Create ABC analysis scenarios and analyze graphs to optimize your inventory
- Analyze product categories with higher percentages or with stock showing negative inventory
- Assess the state of inventory and the value of products over- or under-stocked to maximize your inventory
- Reduce idle inventory through regular monitoring of the value of unsold products over a specific period
- Apply filters to display product location, category, and type

Simplify your decision-making with dashboards

By enabling the dashboard functionalities, you will get a quick view of the most important key performance indicators and access your data more conveniently.

“ With the dashboard module, I am able to quickly identify the less profitable products and hours of operation.

I can now plan promotions on targeted products for specific days and increase our business performance

”

— Amélie Belisle, Quincaillerie St-Augustin

Contact us today!
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